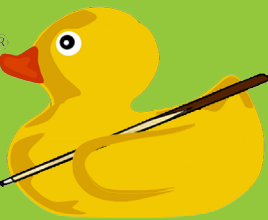


BUYER'S GUIDE

Five Mistakes People Make When Buying a Hot Tub



HotSpring[®]
Spas &
POOL TABLES



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A hot tub is a worthwhile investment in health and well-being and a fantastic opportunity for enjoying quality time with friends and family. But as is the case with any large investment, the more you know before you buy, the more satisfied you'll be with your purchase.

If you're seriously considering adding a hot tub to your home, take a few minutes to read five common mistakes that people make when buying that can potentially save you time and money. After all, you only buy your hot tub once. If you do it right, you'll be sure to enjoy the relaxation, entertainment and improved health that comes from owning it - every day of the year.

Mistake No. 1: "Price vs Cost"

This is such a big mistake made by hot tub shoppers that it is probably bigger than all the other mistakes combined.

This mistake can easily be the difference of \$1800 to \$2800 per year (including a simple replacement cost). Doing the math, in just **ten years that could be \$18,000 to \$28,000**. Ask the dealer to show you these potential costs on paper. If they can't, beware.

Mistake No. 2: The "Horsepower and MORE jets game"

The last item that makes a hot tub experience great is the number of jets. And this is certainly a case where MORE is NOT BETTER. The more jets running, the more energy it takes, the more foam it generates, and the more uncomfortable the hot tub can be. Selling hot tubs with



more horsepower is a blast from the past. It comes right out of the early 90's. **Technology and engineering** are the name of this game. A legitimate dealer will show you why. **YOU NEED TO TAKE A TEST SOAK!**

Mistake No. 3: Importance of the Dealer

If the best hot tub ownership experience is important, find a hot tub dealer that understands this. Are they open seven days a week, water care testing and service? Also look into the dealer's awards and longevity.

Mistake No. 4: Importance of a Quality Brand

If a dealer has carried multiple brands over the years be wary, they are still looking for the right one. Instead look for the dealer who has carried one brand of hot tub for many years.

This means great warranty, great product, great company, great service and great

ownership experience. Not to mention in colder climates that this product has stood the test of time and climate conditions.



Mistake No. 5: Easy Water Care

Not all hot tubs are created equal. Your hot tub should have 24 hour dedicated circulation pumps, multiple filters, SALT water systems, proprietary cover lifts. This is why people use their investment or they don't.

Bottom line is that we live in a world where we are over booked. We need a hot tub that is over built. You do not have time to buy a hot tub that is under built.

About Us

HotSpring Spas & Pool Tables 2 is the largest HotSpring Portable Spa and Hot Tub dealer in West Fargo, Bismarck, Grand Forks, Minot and surrounding areas.

We have been bringing quality leisure products to our customers for over 20 years. If you ever need a hot tub repair, our HotSpring Spa customers can get quick, reliable service from our certified technicians. Our showroom is filled with spas for any budget along with pool & spa supplies and accessories. We have the largest selection of HotSpring Spas in-stock and we deliver and install.

We are your spa experts and carry only the finest spas in the market that are backed by some of the best warranties in the business. Whether it is relaxing in a Highlife, Limelight, Hot Spot, or Freeflow hot tubs, we can help. Just give us a call; we have the friendliest staff around!



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**We now have 4 showrooms and a service center
to better serve you!**

West Fargo Showroom

1620 13th Ave East
West Fargo, ND 58078

Grand Forks Showroom

1844 S. Washington St
Grand Forks, ND 58201

Bismarck Showroom

2706 Rock Island Place
Bismarck, ND 58504

Minot Showroom

1910 S. Broadway
Minot, ND 58701

Service Center & Previously Owned Showroom

601 Main Ave West
West Fargo, ND 58078

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